

External Relations Team

- Dr. Rama Chellappa, Chair of ECE Department
- Amanda Stein, Director

Relationship Building & Community Outreach Corporate Relations/Corporate Affiliates Program Individual Giving Advisory Board External Relations Management

Kara Stamets, Coordinator

Project management of marketing materials Student Coordination Public and Media Relations' Website maintenance/updates Writer/Editor/Photographer

Darcy Long, Program Management Specialist

Event Coordination/Logistics Administrative Tasks & Development Support Research



Clark School External Relations Team

- Leslie Borak- Assistant Dean, External Relations
- Anna Lee- Senior Director, Corporate and Foundation Relations
- Heidi Sweely- Assistant Director, Corporate and Foundation Relations
- Vacant- Major Gift Officer with a focus on ECE



Main Areas of Focus within **External Relations**

Partnership Building and Engagement

Faculty advancement Department as a thought leader

Advisory Board Management

Fundraising

Individual: alumni, parents, faculty, friends/other

Corporate: Corporate Affiliates, other companies, career services (in conjunction with Engineering Career Services)

Prospecting/Discovery Stewardship

Events

Marketing

Print Materials (mailings, event pieces, department collateral) Digital (social media, e-newsletter, email invitations)

Public Relations

Website Articles (department news, faculty articles) **Press**



Advisory Board Update

Welcome Dr. James Hsu

Entrepreneur and Trustee of the H.C. Jimmy Lin Foundation

Welcome Greg Starkey

Technical Director, Cyber Accounts- Booz Allen Hamilton

Please update your bio/picture/contact info



Events



Spring 2018 Events

- Spring ECE Career Fair
 - 40+ companies participated (record for Spring!)
- ECEGSA Industry Panel
- Bitcamp- Student lead Hackathon
- Distinguished Alumni Luncheon
- Reception for Graduating Seniors
- Golden Terps- many ECE alumni
- "Leadership Seminars" with Alumni
- Industry Tech Talks/Lobby Days
- 8 Booz Allen Hamilton Colloquium Speakers



Upcoming Fall 2018 Events

- Back to School Night- September 21st
- Fall Career Fair- October 12th or 19th
- 3-4 IEEE Leadership Seminars
- Technica- All Female Hackathon
- 8 Booz Allen Hamilton Colloquium Speakers
 - 10th Anniversary Event
- Lobby Day/Technical Talks



2018 Distinguished Alumni

- Reza Ghanadan, BS '88, MS '98, Ph.D. '93-Google
 - Senior Engineering Program Manager
 - Formerly with DARPA
 - Nominated by Gil Blankenship
- Xiaobo Tan, Ph.D. '02- Michigan State University
 - MSU Foundation Professor and Director, Smart Microsystems Laboratory
 - Nominated by John Baras
- Yannis Viniotis, M.S. '85, Ph.D. '88- North Carolina State University
 - Professor
 - Nominated by Tony Ephremides



Philanthropy



Corporate Affiliates Program

- Companies Supporting ECE with a minimum \$10,000-\$15,000 in support
 - Philanthropic or research
- 1 new in Spring 2018:
 - TDF Ventures
- Renewals in progress



Fearless Ideas: The Campaign for Maryland

A comprehensive, campus-wide, seven-year development effort to raise \$1.5B by December 31, 2021.

Goal: UMD will serve as a catalyst for visionary research, innovation and learning, delivering on a promise that all our graduates will leave ready to impact the challenges of the 21st century.

Four main campaign themes

- > Transform the Student Experience
- Discover New Knowledge
- > Turn Imagination into Innovation
- Inspire Maryland Pride.



Clark School Goals

Overall Goal: \$500,000,000

Amount Raised to Date: \$414,405,448 (including the investment from the Clark Foundation)

Original Goal: \$385,000,000

No specific goal for ECE



Funding Priorities

- Doctoral fellowships
- Facilities
- Professorship & chairs
- Facilities
 - New Buildings- IDEA Factory
 - Labs
- Unrestricted support
 - Seeding research
 - Instrumentation
 - Faculty start-up funds
- Scholarships
 - Maryland Promise matching gift program

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Maryland Promise

- The Clark Challenge for the Maryland Promise will be a scholarship endowment fund of \$100 million
- Match 1-1 for scholarships for \$50,000 or more created through July 1, 2026
 - Under \$50,00 have the opportunity to go into the Maryland Promise General Fund
 - Any gifts of \$25,000 can be pledges in up to 5 years
- The fund will provide need based scholarships for undergraduate students from underserved populations who are residents of Maryland and DC
- Will cover both financial need and substantive programming
- Awarded to incoming freshmen for 4 years, and for 2 years for transfer students

Priorities for Philanthropy/Partnerships- ECE

- Labs
- Renovation of Existing Labs
- Creation of New around Capstone Course
- Research
 - Faculty
 - Undergraduate
- Endowed Professorships for ECE
- Corporate Partnerships
 - Faculty Research
 - Recruitment
 - Undergraduate Research Fellowships
- Endowed ECE Scholarships
- Student Support
 - Clubs
 - Graduate Fellowships
 - Undergraduate Teaching Fellowships



Labs

- ENEE101- Discovery Lab
- ENEE205- Electronics Circuits
- ENEE245- Digital Circuits and Systems
- ENEE307- Electronic Circuits and Design Lab
- ENEE407- Microwaves Lab
- ENEE417- Microelectronics Design Lab
- ENEE428- Communications Design Lab
- ENEE445- Computer Lab/Capstone Design Project
- ENEE461- Controls Lab
- ENEE473- Electronics Machine Lab
- ENEE486- Opto-Electrcis Lab



Potential Funding for Labs in 2018/2019

Capstone Design Lab

Sustainable Cyber Physical Systems

Networking Lab (ENTS)

Cyber Lab (in conjunction with ACES)

• Antenna Design and Microwaves Lab

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SCHOOL OF ENGINEERING

Marketing & Communications



2018 Marketing Efforts

Print Marketing

- Events, Tech Talks, and Course Flyers
- Direct Mailer sent to Graduating Seniors
 & Families
- Upcoming: 2018 Connections Alumni Magazine

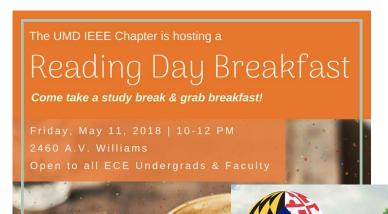
Web Marketing

- Email: Weekly Calendar of News, Events, Job Postings, Course Information, and Reminders
- E-Newsletters (Feb/April/June) 23%
 Average open rate
- At least 3-4 articles posted to the website a week
- Alumni Profile articles
- Instagram giveaway, spotlight stories, student features





Student Support & Events



THE ECE GSA PRESENTS

THE INDUSTRIAL CAREERS PANEL

MARCH 16, 2018 | 12:00-2:00 PM _____

12:00-12:30 PM: LUNCH/NETWORKING 12:30-2:00 PM: PANEL DISCUSSION

PANEL SPEAKERS



Shikha Handa Engineering & Technology, Cyber Solutions, Lockheed Martin



John Karvounis Senior Research Engineer, TRX Systems, Inc.



Sunita Munjal Lead Associate, Booz Allen Hamilton



Huiwen Yao Senior Director, Payload Product Team, Orbital ATK

IEEE@UMD 2018-2019
Board Application Now Open!

Positions are open to all members. If you are interested in running, please submit an E-board application to: go.umd.edu/IEEEBoard2018 by May 4, 2018

Ouestions? Contact: ieee.umd@gmail.com

Are you unsure of whether you will continue into industry or academia after graduation? Then join our ECE UMD Alumni this Friday, March 16 to network and learn about what life in industry positions is like, what the interview process entails, what to do to prepare for the transition and much more!

Lunch will be included







UMD Media Placements

Engineering at Maryland Terp Magazine The Diamondback

2017 IHOF Inductee

The A. James Clark School of Engineering named alumnus Hamid Jafarkhani (Ph.D. '97 electrical engineering) as the 2017 inductee to its Innovation Hall of Fame. At the November 27 induction ceremony Jafarkhani was honored for pioneering different space-time method: and networks. He was a primary contributor to the development of space-time block codes, which are used to improve wireless transmission quality. The codes have created an active area of research and are used in billions of wireless devices worldwide. His collective work has profoundly influenced the commercialization, standard specifications and fundamental advancement of the theory of

>> LEARN MORE, VISIT go.umd.edu/ihof-17





Roberts (M.S. '16 mechanical engineering) asks you to wear your heart not on your sleeve, but on the front of your shirt. My Phone Feeds Kids invites the charitable-minded to spend \$25 to support the Maryland Food Bank and receive a T-shirt that reads "My Phone Feeds Kids. Does Yours?"

It raises additional money as wearers spread awareness and refer friends, family, and passersby to the app, while tracking the total amount of money they have helped raise

cancer and disease research, stopping human trafficking, and any others that users want to get involved in. "Our cor thing is about empowering people to make a difference. It's not about T-shirts, it's not about technology. It's about how do we empower you as an individual."

>> LEARN MORE, VISIT go.umd.edu/luke



CONNECTING WITH STRANGERS, DIGITALLY While attending the University of Maryland Jameel Francis ('08 electrical engineering) noticed how hard it is for college students to

connect. He couldn't find others with similar

share startup ideas with. To strengthen commi

data analytics to help users build connect

apps, such as Slack, are invite-based, ComYool

places users in networks based on information they provide when they download the app.

eight departments have built a Rubi a mundane task in the most entertaining way possible. This year, the teams set up their contraptions with the goal—which they learned one week prior to the

February 23 competition—of sinking a one-meter putt. For the first time, the Department of Electrical and Compute ngineering claimed first place. Team members were particularly proud of the power supply built from scratch rathe



Solving Construction Delays

NEW CHAMPION CLAIMS ALUMNI CUP



CURRENT ISSUE

ARCHIVES LETTERS TO THE EDITOR

CAMPUS LIFE / TRANSFORM THE STUDENT EXPERIENCE / TURN IMAGINATION INTO INNOVATION / WEB ONLY / FEBRUARY 26, 2018

Hole in One



Engineering Students Win With Crazy Machines

RECENT POSTS

A "Capitol Step" in the Right Direction

A YA Book of His Own IUN 3, 2018

Happy Birthday, Testudo JUN 1, 2018

Birds of a Feather

WEB ONLY

Cool Running

DIVERSIONS SPECIAL PROJECTS CLASSIFIEDS HOUSING GUIDE

UMD researchers received \$2 million from the Energy Department to develop solar technology



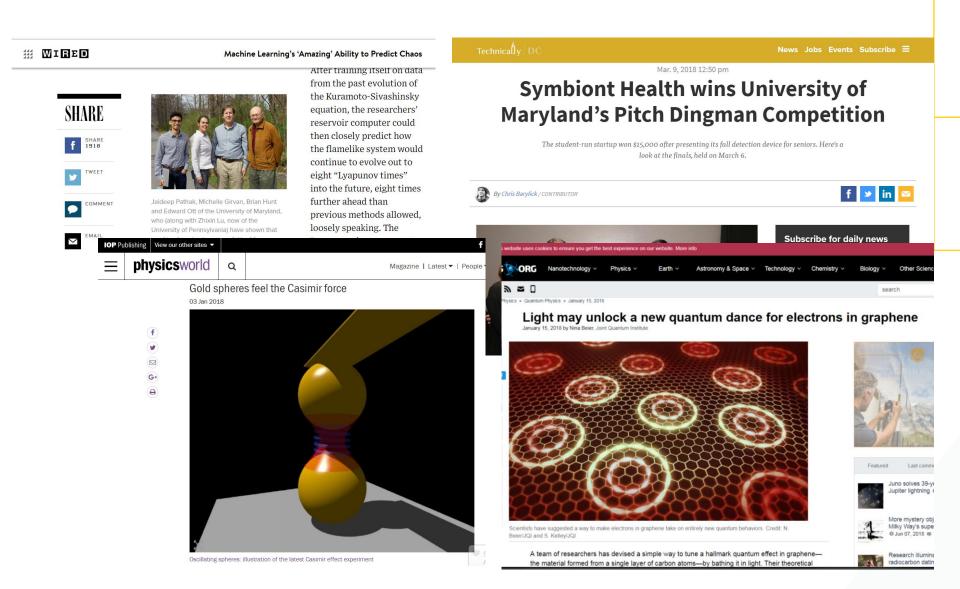
2 million to a team of udents to lead a research

this university had a

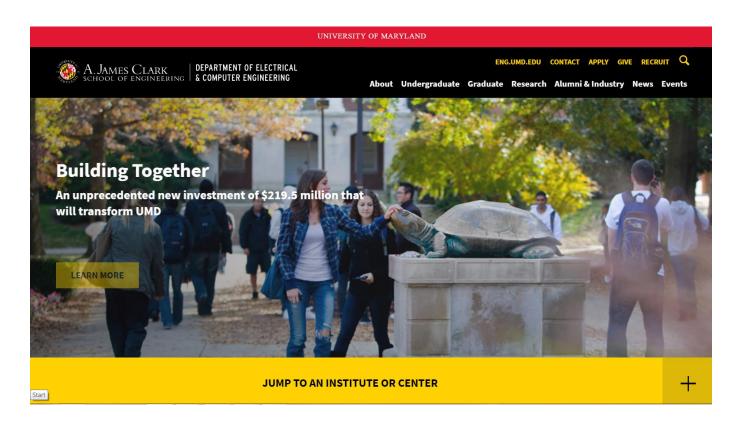


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Media Placements



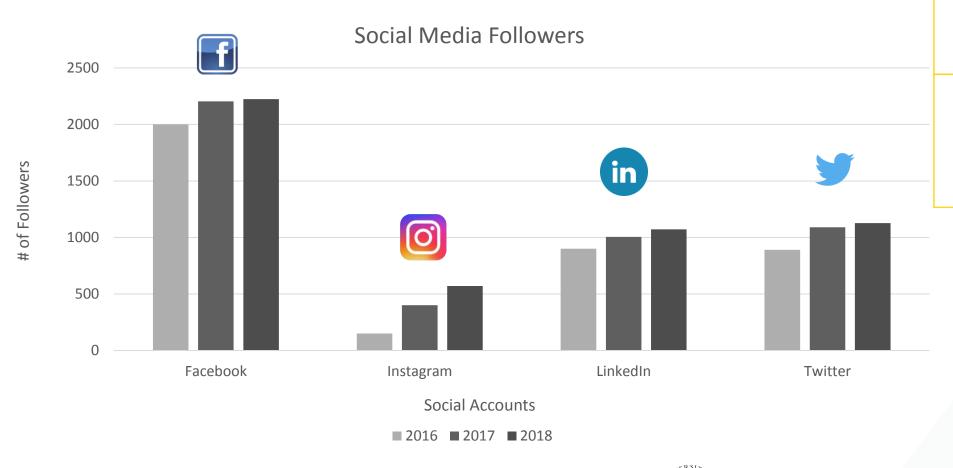
New ECE Dept. Website



- To be completed Fall 2018
- User-friendly, effective navigation, modern look



Social Media





Marketing Priorities

- Increase the frequency of high quality research stories
- Differentiate the ECE Dept. and highlight our cutting-edge facilitates and research
- Continue to invite alumni and friends to give seminars at UMD and cultivate relationships
- Attract students and highlight postgraduate success



Thank you!

Questions??

