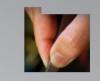
External Relations in The Department of Electrical & Computer Engineering AMANDA STEIN, DIRECTOR KARA STAMETS, COORDINATOR SUMMER 2019





A. JAMES CLARK SCHOOL OF ENGINEERING

ECE External Relations Team

- Dr. Joseph Jaja, Interim Chairman of ECE
- Amanda Stein, Director

Relationship Building & Community Outreach Corporate Relations/Corporate Affiliates Program Alumni Outreach Startup Support Advisory Board External Relations Management

• Kara Stamets, Coordinator

Project management of marketing materials Student Coordination Public and Media Relations' Website maintenance/updates Writer/Editor/Photographer

 Darcy Long, Program Management Specialist Event Coordination/Logistics Administrative Tasks & Development Support Research



Events



Spring 2019 Events

- ECE Spring Career Fair
 - 37 companies
- ECEGSA Industry Panel
- Distinguished Alumni Award Luncheon
- Reception for Graduating Seniors
 - 250+ students and families
- Leadership Seminars
 - Lockheed Martin Panel
 - Jim Cantor, Leidos
 - Ashley Eidsmore, US Army Research Lab
- Industry Tech Talks/Lobby Days
- IEEE Student events (Socials, Reading Day)
- 9 Booz Allen Hamilton Colloquium Speakers
- Clark School Alumni Cup
- Bitcamp Student lead Hackathon
- Golden Terps many ECE alumni Participated



Upcoming Fall 2019 Events

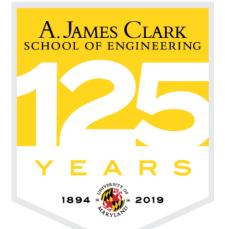
- ECE Back to School Night October 18
- ECE Fall Career Fair November 1
- 3-4 IEEE Leadership Seminars
 - Northrop Grumman Panel
 - GTC Technology
- Technica All Female Hackathon November
- 8 Booz Allen Hamilton Colloquium Speakers
- Lobby Day/Technical Talks
- ECE Alumni/Homecoming Week Event
 - 4 Distinguished Alumni speakers
- Juniper Networks Lab Opening & Ribbon Cutting
- ECE Advisory Board Meeting December 13
- 125th Clark School Anniversary Gala Fall 2019
- Potential ECE Alumni Event



125th A. James Clack School Anniversary Fall Gala & Events

ECE Involvement in Anniversary Events:

- Anniversary Gala
- EV Terps Racing Competition
- EBikes 125-Mile Design Challenge



• 2-4 Booz Allen Hamilton Colloquiums will feature distinguished ECE alumni who will be highlighted in conjunction with the 125th Anniversary celebration





2019 Distinguished Alumni

• Namrata Vaswani, (Ph.D. '04) – Iowa State University

- Professor, Electrical and Computer Engineering
- Nominated by Rama Chellappa
- Yimin Jiang, (M.S. '98, Ph.D. '00) ColorV, Inc.
 - Chairman and Chief Executive Officer
 - Nominated by John Baras
- Sherif Marakby, (M.S. '90) Ford Autonomous Vehicles, Ford Motor Company
 - President and Chief Executive Officer
 - Nominated by Alireza Khaligh
- An-Yeu (Andy) Wu, (M.S. '92, Ph.D. '95) National Taiwan University
 - Distinguished Professor in the Department of Electrical Engineering
 - Director of the Graduate Institute of Electronics Engineering
 - Nominated by K.J. Ray Liu



Marketing



Marketing

Print Marketing

- Promotional flyers
- Direct mailing invitation to ECE spring graduates
- Upcoming: 2019-2020 Connections Magazine: Theme is Quantum

Email Marketing

- **Spring E-Newsletters:** Open rate exceeding industry average, click-through rate average
 - Upcoming: new strategy: revamp newsletter, add new sections, tailor content, develop engaging headlines

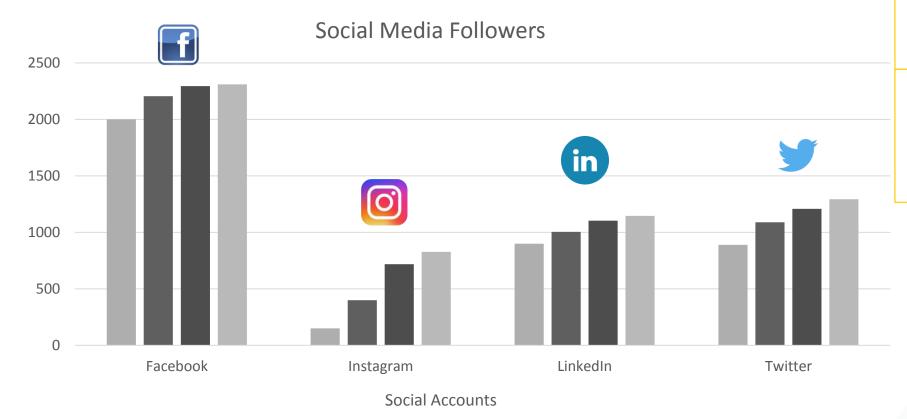
ECE E-Newsletters:	ECE Average	Industry Average	Dr. Bornel (Mell Gomg, Professor and Associate Chair for Undergranduate Education, has been chosen to receive the 2013 Clark School Poole and Kent Teaching Avand for Semior Faculty. This award is bastowed annually to faculty Temebray who have provided remarkable contributions to the field of teaching. Read More The Buddy System: Human-Computer Teams
5074			The Buckoy System: Ruman-Computer teams such as visual acity control depends on highly visual acity control depends on highly visual acity control depends on the such as visual acity control dependent sources are the such as visual acity control dependent on the such as the such as visual acity control dependent on the such as the such as visual acity control dependent on the such as the
Open Rate	27%	20%	Computer numming ML analyses of facial image data—that provides the most accurate facial identification, according to a tasent 2018 study. Read More Realistic simulator improves safety
Click-through Rate	7%	7%	of self-driving vehicles before road testing University of Maryland Professor Dinash <u>Manacha</u> , in collectoration with a team of colleques from Build Research and the University of Proje Kong, Ina deviced a photo- reside: simulation system for training and veideding get driving vehicles.



Gomez selected as Poole and Kent Senior Faculty

aching Award Recipien

Social Media



■ 2016 ■ 2017 ■ 2018 ■ 2019 (Spring)



of Followers

Public Relations



ECE Website Performance - Spring 2019

5. **I** Romania

7. 💽 Canada

6. 🔢 United Kingdom

H	

- + Customization
- REPORTS
- Realtime
- Audience
 - Overview
 - Active Users
 - Lifetime Value
 - Cohort Analysis
 - Audiences
 - User Explorer
 - Demographics
 - Interests
 - Geo
 - Behavior
 - Technology
 - Mobile
 - ▶ Cross Device BETA
 - Custom
 - Benchmarking
 - Users Flow
- Ω Discover
- ÷ Admin

Overview				
Users 👻 VS. Select a metric				Hourly Day Week
Users				
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1,000	Λ			
		mmn-mr	MM ANN	
500				~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~
January 2019	February 201	9 March 2019	9 April 2019	May 2019 June
				New Visitor Returning Visitor
	New Users	Sessions	Number of Sessions per User	
59,713	54,922	101,616	Number of Sessions per User 1.70	18.9%
59,713				13.9%
59,713	54,922	101,616		18.9%
59,713	54,922 Pages / Session	Avg. Session Duration	1.70 Bounce Rate	18.9%
Users 59,713 Pageviews 289,654	54,922	101,616	1.70	
59,713	54,922 Pages / Session	Avg. Session Duration	1.70 Bounce Rate	18.9%
59,713	54,922 Pages / Session	Avg. Session Duration	1.70 Bounce Rate	
59,713 Pageviews 289,654 Demographics	54,922 Pages / Session	Avg. Session Duration 00:02:39	1.70 Bounce Rate	Users % Users
59,713 Pageviews 289,654 Demographics	54,922 Pages / Session	101,616 Avg. Session Duration 00:02:39 Country 1. Imigunited States	1.70 Bounce Rate	Users % Users 41,224 68.6
59,713 Pageviews 289,654	54,922 Pages / Session	Avg. Session Duration 00:02:39	1.70 Bounce Rate	Users % Users
59,713 Pageviews 289,654 Memographics anguage	54,922 Pages / Session 2.85	101,616 Avg. Session Duration 00:02:39 Country 1. Imigunited States	1.70 Bounce Rate	Users % Users 41,224 68.6

598 | 1.00%

553 0.92%

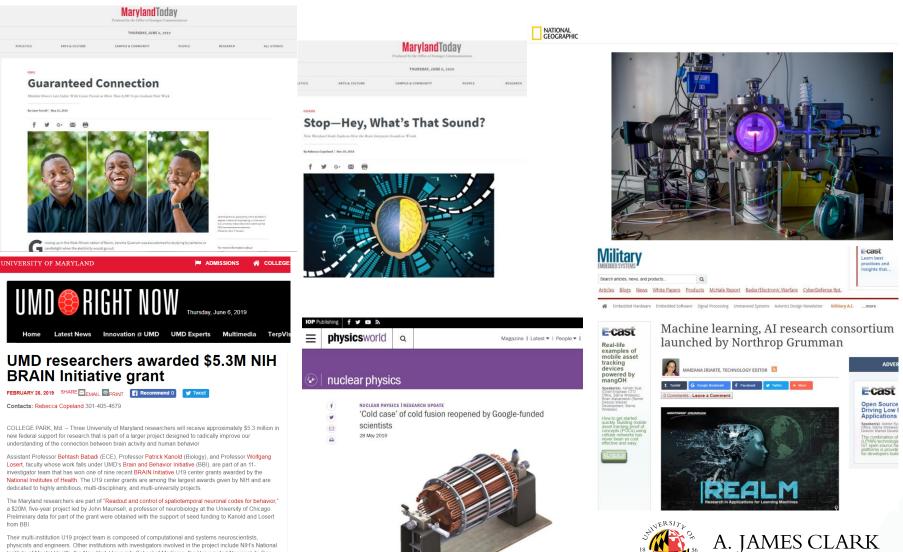
537 0.89%

Browser

Operating System

Service Provider

Media Placements



SCHOOL OF ENGINEERING

Their multi-institution U19 project team is composed of computational and systems neuroscientists, physicists and engineers. Other institutions with investigators involved in the project include NIH's National Institute of Mental Health, the New York University School of Medicine, the Universidad Nacional de San Martin in Argentina, and the Instituto Italiano di Tecnologia.

Initiatives

- Collaborate with the Undergraduate Advising Team to deploy new website and marketing campaign for the Bachelor of Science degree at Shady Grove in Embedded Systems and IOT
- Strengthen alumni relationships more spotlight articles, social media highlights/outreach on LinkedIn, speaking engagements
- Host ECE Alumni Event during UMD Homecoming
 week
- Drive the 125th Anniversary Clark School Campaign



Corporate Relations and Philanthropy



Team Members in the Office of External Relations- Clark School

Leslie Borak, Assistant Dean for External Relations

- Large gifts- Corporate and Individual
- Visits to California
- Manages Clark School Board of Visitors
- Kendra Greenwaters, Director of Development
- Anna Lee, Director of Corporate and Foundation Relations
 - Major gifts- corporate
- Aaron Bobik, Major Gifts Officer (NEW)
 - Non-profit development experience
 - Focused on outreach to local alumni
- Kyle Zeller, Major Gifts Officer
 - From UMD's Leadership Annual Giving Team
 - Exploring other geographic locations



Fearless Ideas Campaign

Surpassed \$1 Billion raised!

- $\frac{3}{4}$ + towards the goal
- December 31, 2021
- Engineering makes up 1/3 of the total- almost surpassed



Clark School Funding Priorities

- Doctoral fellowships
- Facilities
- Professorship & chairs
- Facilities
 - New Buildings- IDEA Factory
 - Labs
- Unrestricted support
 - Seeding research
 - Instrumentation
 - Faculty start-up funds
- Scholarships
 - Maryland Promise matching gift program



ECE External Relations Strategic Priorities

- Student Competitions (EV Terps Racing, Electric Bike)
- Women in ECE
- Alumni Relations Outreach
- Corporate Engagement
 - Hiring ECE Students
 - Research with Faculty
 - Teaming
 - Startup Support
- Additional Renovation of Existing Labs



2019 Engagements of Note

- Lecture exchange with Booz Allen Hamilton IHub
 - 4 faculty members gave talks
- \$25,000-\$50,000 pledged gift to the ECE Undergraduate Office
- 22 ECE Corporate Affiliates
- \$75,000 Corporate Research Grant
- Graduate Fellowship with STEER
- Corporate Visits:
 - BAE Systems
 - Hughes Network Systems



Committed Labs

Summer 2019

- Juniper Networking Lab- Multiple coursed in the Masters in Telecommunications program; Senior capstone course on networking
- Jimmy Lin Capstone Design Lab- Multi use space for senior level capstone design courses

Summer 2020

• T. Paul and Ellen Gaske Sustainable Cyber Physical Lab-Multipurpose space for:

ENEE408K - Capstone Design Project – Electric Cars ENEE479K - Advanced Design Laboratory on Electric Cars (part of Terps racing EV) ENEE459I – Introduction to Cyber-Physical Systems



Thank you!

Questions??

