

# How to Compete and Win Big Grants/Contracts?



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# Big Grants?



- **Single PI grants typically do not exceed 150k/year**
- **Big Grants ~ 2 million/year**
- **Multiple years 3-5**
- **Examples: DoD:MURIs, DARPA, IARPA, NSF (STC, ERC), ARL (CRA, CTA), Special initiatives (Manufacturing, Robotics, Textiles)**
- **Special Initiatives: Do not come every year**
- **Multidisciplinary**
- **Multi-institutional**

# Who Leads?



- Typically Assistant professor do not lead big ones
- Associate professors may lead big ones some times
- Should work on being part of the team; inside or outside institution
- Typically PI of big efforts is a full professor for about 5 years +
- Should be at least in the top 10 in the proposal topic

# PI or Team Head?



- **Should be seen as a trustworthy person**
- **Should be someone who gets along with folks**
- **Should have leadership qualities**
- **Should have good scholarly reputation**

# Multi-Disciplinary Research



- Since early 90s, Evolved from University Research Initiatives (URI) to MURIs
- 3 base years + 2 option years
- You compete with the best!
- 1.25 – 1.75 million/year
- Every year 20-30 topics are announced
- Two-stage process
  - White papers (4-5 pages) Typically 15-30 white papers are submitted
  - 5-6 are invited for full proposal
  - 1 is selected. Sometime 2 get selected

# Chopra's experience with URI, MURI as PI



- **ARO: Center for Rotorcraft Education and Research (1982-2006)**
- **Army NRTC: Vertical Lift Research Center of Excellence (VLRCOE) (2011-2021)**
- **ARO: URI: Smart Rotor Development for Vibration Control (1992-97)**
- **ARO: MURI: Smart Rotor Development of Noise Control (1997-02)**
- **ARO: MURI: Micro Air Vehicle Development (2004-2009)**
- **ARL:MAST: Center for Micro Mechanics (2008-2018)**
- **ARL: CRA: Vertical Lift Platform Concept and Aeromechanics (2015-2020)**



# **Vertical Lift Research Center of Excellence (VLRCEO)**

**Carry out coordinated 5-year multi-disciplinary research and educational program that will advance fundamental understanding, predictive, and design optimization capabilities in a number of research areas in rotorcraft.**

**Focus: in-depth fundamental understanding, creativity, and good balance between analysis and experimental testing.**

**Research Tasks = 26**

**Graduate students = 30+**

**Faculty members = 20**

**US Army Technical Monitors:  
Dr. Mahendra Bhagwat (AFDD)  
Dr. Bill Lewis**



# Team: New VLRCOE (2016-21)

**Alfred Gessow Rotorcraft Center**

**US Naval Academy**

**University of Texas at Austin**

**Texas A&M University**

**RPI**

**Technical University Munich**

**Technion (Israel)**

**Roma Tre University**





# Chellappa's experience with URI, MURI



- Center for the Integration of Optical Computing (USC, 1986-1991) **Senior investigator**
- Computer Vision (1996-2001) **Co-PI**
- Hyperspectral processing (2002-2007) **Interesting story**
- MAVs (2004-2009) **Senior investigator**
- Remote biometrics in the maritime domain (2008-2013) - **PI**
- Opportunistic sensing (2009-2014) **Co-PI**
- Rich representations for image understanding (2010-2015) **Co-PI**
- Actionable Information (2017-2022) **Co-PI**
- **Did not get 4 MURIs (2 as PIs, 2 as Co-PIs)**

# Antonsen: Experiences with Collaborative Grants



- **FY1994 MURI - Pulse shortening in High Power RF sources**
- **FY1997 MURI - Vacuum Electronic Devices**
- **FY2001 MURI - Effects of RF pulses on electronics**
- **FY2013 MURI - Sources for Ionospheric Modification**
  
- **ONR 2008 - Center for Applied Electromagnetics**
- **NSF 2009 - Advanced Accelerators (UCLA, UMD, UTx)**
- **AFOSR 2014 - Center for Electromagnetic Effects**
  
- **+ 3 – 4 Unsuccessful attempts**
  
- **FY2020 MURI - Waveform control in HPM sources**

# FY2020 MURI Topics: All DoD



**\*MURI TOPICS:\***

## **ONR:**

**Topic 1: Stimuli-Responsive Materials based on Triggered Polymer Depolymerization**

**Topic 2: Quantum Benefits without Quantum Fragility: The Classical Entanglement of Light**

**Topic 3: Mathematical Methods for Deep Learning**

**Topic 4: Spin and Orbital Angular Momentum (SAM & OAM)**

**Topic 5: Photonic High-Order Topological Insulators (PHOTIs)**

**Topic 6: Active Topological Mechanical Metamaterials**

**Topic 7: Harvesting Oxygen from the Ocean**

**Topic 8: Exploring Oxidation and Surface Phenomena of Multi-Principal Element Alloys**

**Topic 9: The Physics of High-Speed Multiphase-flow / Material Interactions**

**Topic 10: Combining Disparate Environmental Data Into a Common Framework**

## **ARO:**

**Topic 11: Adaptive and Adversarial Machine Learning**

**Topic 12: Axion Electrodynamics beyond Maxwell's Equations**

**Topic 13: Engineering Endosymbionts to Produce Novel Functional Materials**

**Topic 14: Information Exchange Network Dynamics**

**Topic 15: Mathematical Intelligence: Machines with More Fundamental Capabilities**

**Topic 16: Quantum State Engineering for Enhanced Metrology**

**Topic 17: Solution Electrochemistry without Electrodes**

**Topic 18: Stimuli-Responsive Mechanical Metamaterials**

## **AFOSR:**

**Topic 19: Machine Learning and Physics-Based Modeling and Simulation**

**Topic 20: Fundamental Design Principles for Engineering Orthogonal Liquid-Liquid Phase Separations in Living Cells**

**Topic 21: Modeling, Prediction, and Mitigation of Rare and Extreme Events in Complex Physical Systems**

**Topic 22: Fundamental Limits of Controllable Waveform Diversity at High Power**

**Topic 23: Full Quantum State Control at Single Molecule Levels**

**Topic 24: Constructive Mathematics and Its Synthetic Concepts from Type Theory**

**Topic 25: Weyl Fermion Optoelectronics**

**Topic 26: Mechanisms of Ice Nucleation and Anti-Icing Constructs**

# How to Win?



- **Should be in top 10. Better to be in top 5!**
- **Collaboration of 3-5 universities**
- **10-15 faculty participants in early years**
- **5-10 faculty participants now**
- **Get at least 2-3 star professors in the topic area involved**
- **PI typically gets 300k. Co-PIs typically share the rest equally.**

# How to Win?



- **Should stress basic research with some transitions (Relevance!!)**
- **White papers are critical as they decide if a full proposal is warranted**
- **Good to have some collaborations with relevant DoD labs**
- **Reviewed by folks from universities, Govt. labs, companies..**
- **Best grant to win**

# DARPA



- Organized as offices
- Defense Science Office supports basic research types mostly in math, physics and some engineering
- All other offices, mostly support applied research on very challenging problems
- Announced via Broad Agency Announcements
- White papers followed by full proposals, not always.
- Don't care much about who you or where your are employed as long as you have good ideas.
- Transitions are important and valued.

# DARPA



- Likes novel, radical ideas.
- Could be 300k/year to 3 million/year
- Could be single PI or multiple PI
- Be prepared for pressure on evaluations, contributing to systems, transitions, etc
- Chellappa: Have been funded by DARPA since 1992, almost without a break
- Helped as UMD was already a DARPA-funded computer vision center since 1976, thanks to Prof. Azriel Rosenfeld



# DARPA: How to Win?



- **Just convince the program manager.**
- **Can start with small efforts known as seedlings**
- **Looks for big DARPA-funded universities in your research area and join them.**
- **DARPA PMs are busy.**
- **Practice writing brief white papers emphasizing novel concepts**

# IARPA



- **What DARPA is for military, IARPA is for intelligence community**
- **Young agency**
- **Similar to DARPA in many ways**
- **Likes to make fewer but larger contracts**
- **Metrics as well as basic science are important**
- **Not afraid to tackle very difficult problems**
- **User community impact is very important and cherished**

# IARPA: How to Win?



- Similar to DARPA
- Convince the program manager
- Seedling efforts can be tried.
- Respond to Broad Agency Announcement
- Novelty is important
- Mission/metric specific proposals are needed
- Reviewed by user community, Govt. scientists
- Three phases, each typically 18 months long
- High pressure to excel
- Teams may be dropped at the end of Phase I or II.
- Experience is like working on a startup
- Join an established IARPA-funded team.

# NSF



- Peer-reviewed
- Core programs (small, medium, large)
- Small: Single PI 150k/year for 3-4 years
- Medium: 2-3 PIs. 500k/year for 3-4 years
- Large: 3-4 PIs, 600k/year for 5 years
- **Engineering Research Centers:** > 3 million/year for 10 years. Participation from companies needed. String educational outreach, diversity of participants, science are all important. For engineers only. ISR started like this.
- Topics are announced.
- Pre-proposals, full proposals, site visits
- 200 to 20 to 10. Pre-proposals are important. Lot of work for the PI.
- 10-20 professors, post docs, graduate and undergraduate students.
- Grand ideas are needed.

# NSF



- **Science and Technology Centers: For scientists. 5 million/year for 5 + 5 years. MIT has one.**
- **More science and engineering or technology.**
- **Industry participation encouraged.**
- **All other NSF-style requirements regarding education, outreach and diversity are important.**
- **Grand ideas are needed!**

# NSF



- **Other special initiatives such as Information Technology Research (ITR), Cybeseurity, cyber-physical systems,..**
- **The good, bad and ugly sides of peer reviews**
- **One in 5 for CAREER**
- **For small proposals 1/8**
- **For medium 1 or 2 in 20**
- **For large: Rare**

# NSF: How to Win?



- **Exceptional basic research**
- **Educational and diversity outreach**
- **15 pages of terrific writing. Only 10 pages for new research.**
- **Prior research record and what you did is helpful**
- **Start with NSF CAREER and build up**
- **Reviewed by professors and researchers**

# DoD large centers



- **Army Research Laboratory**
- **FedLabs (1996-2001)**
- **Collaborative Technology Alliances (2001-2009) –Sensors, Robotics, Advanced Decision Architectures, Communications**
- **2010-2020 – Autonomous systems, network sciences,..**
- **Newer initiatives are coming up**



# How to Win?



- Engage ARL scientists and engineers
- Be part of a team
- Pis are well-established researchers
- ARL likes MIT, Harvard, Berkeley, Stanford, Brown..
- Reviewed by various army lab scientists and engineers

# Conclusions: Advantages of Major Program



- **Significant Funds**
- **Multiyear-Multidisciplinary**
- **Major recognition for University (Impact!!)**
- **Critical mass of faculty in a specific area**
- **Cost share from campus (travel money, new faculty, fellowships)**
- **Acts as seed for more research grants/contracts**
- **Attract outstanding students**